College of Business Minors

A minor is an optional component of a student’s degree (unless otherwise stated) that, upon graduation, will be reflected on the student’s transcript. A student may earn a minor or multiple minors in the same program, provided the minor differ at the major level. Minors may not be earned independently of a bachelor’s degree granted by the University of Central Oklahoma. Minors may not be earned as a part of an associate degree. Minors do not appear on diplomas.

Minimum Requirements for Minors

Minimums for minors unless otherwise specified:
Total Hours ................................................................. 18
Upper Division Hours (3/4000 level) ..................................... 6
Residency Hours ............................................................. 6
GPA ........................................................................... 2.00

Accounting

Minor Code: 2019
Required courses ........................................................... 12
ACCT 2113 Accounting I
ACCT 2133 Accounting II
ACCT 3213 Intermediate Accounting I
ACCT 3233 Intermediate Accounting II
Elective Accounting ......................................................... 6
Selected from the following:
ACCT 3333 Income Tax Accounting
ACCT 3413 Cost Accounting
ACCT 3433 Accounting Information Systems
ACCT 4283 Advanced Accounting
OR other courses approved by Accounting Department Chair

Business Administration

Minor Code: 2099
Business Administration ................................................... 18
Selected from the following:
ACCT 2113 Accounting I OR
ACCT 2133 Accounting II
ECON 2103 Principles of Microeconomics
ECON 2203 Principles of Macroeconomics
ENTR 3203 Entrepreneurs: Startup Now
ISOM 3263 Management Information Systems
ISOM 3323 Business Analytics
LS 3113 Legal & Ethical Environment of Business
MGMT 3103 Principles of Management
MGMT 4263 Small Business Management
MRKT 3013 Principles of Marketing

Economics

Minor Code: 2039
Required courses ........................................................... 12
ECON 2103 Principles of Microeconomics
ECON 2203 Principles of Macroeconomics
ECON 3203 Intermediate Microeconomics
ECON 3653 Intermediate Macroeconomics
Elective Economics (3000/4000 level) ................................. 6

Economics - Energy Economics ........................................... 18
Minor Code: 2038
Required courses ........................................................... 9
ECON 2103 Principles of Microeconomics
ECON 2203 Principles of Macroeconomics
ECON 3313 Introduction to Energy Economics
ECON 3533 Electricity Economics
Any 3000/4000 level course from ACCT, ENGR, FIN, or MATH (3 hours max.)

Finance

Minor Code: 2079
Required courses ........................................................... 9
FIN 3563 Fundamentals of Business Finance
FIN 4213 Investments
FIN 4253 Intermediate Business Finance
Elective Finance .............................................................. 9
Or other courses approved by the Finance Department Chair

Finance - Banking .......................................................... 18
Minor Code: 2065
Required courses ........................................................... 6
FIN 4243 Commercial Bank Management
FIN 4403 Commercial Credit Risk Analysis
Elective courses .............................................................. 12
Selected from the following:
ACCT 3333 Income Tax Accounting
FIN 3453 Real Estate Finance
FIN 3603 Financial Statement Analysis OR
ACCT 3213 Intermediate Accounting I
FIN 4343 Security Analysis
FIN 4413 Financial Institutions
FIN 4950 Internship in Finance
LS 4223 Law of Commercial Transactions

Finance - Business Law ..................................................... 18
Minor Code: 2068
Required courses ........................................................... 12
LS 3113 Legal & Ethical Environment of Business
LS 4143 Law of Business Organizations
LS 4223 Law of Commercial Transactions
LS 4883 Legal Issues in Business
Elective courses .............................................................. 6
Selected from the following:
LS 4153 Contemporary Workplace Issues
LS 4163 Law for E-Commerce
LS 4173 Law of Real Property
LS 4323 Estate Planning and Administration
LS 4533 Law of International Business Transactions
LS 4623 Legal Research and Writing
LS 4910 Seminar in Legal Studies
Or other courses approved by the Finance Department Chair
## College of Business Minors - continued

### Finance - Financial Planning
**Minor Code:** 2066  
**Required courses:**  
- FIN 3523 Foundations of Insurance and Risk Management  
- FIN 4213 Investments  
- LS 4323 Estate Planning and Administration  
- FIN 4423 Employee Benefit Planning  
- FIN 4433 Case Studies in Financial Planning  
**Elective courses:**  
Selected from the following:  
- FIN 2313 Personal Finance  
- FIN 3563 Fundamentals of Business Finance  
- FIN 4343 Security Analysis  
- FIN 4353 Case/Computer Applications in Finance  
- FIN 4383 Real Estate Investment  
- ACCT 3333 Income Tax Accounting  
- ACCT 3513 Tax Planning  
Or other courses approved by the Finance Department Chair  

### Finance - Insurance and Risk Management
**Minor Code:** 2064  
**Required courses:**  
- FIN 3513 Risk Management for the Firm  
- FIN 3523 Foundations of Insurance and Risk Management  
- FIN 3553 Property and Liability Insurance for the Firm  
**Elective courses:**  
Selected from the following:  
- FIN 3613 Life and Health Insurance  
- FIN 4213 Investments  
- FIN 4423 Employee Benefit Planning  
- FIN 4513 Public Sector Risk Management  
- FIN 4523 Risk Control for the Firm  
- FIN 4533 Risk Financing for the Firm  
- FIN 4950 Internship in Finance  
- MATH 3133 Theory of Interest I  
- MATH 4223 Mathematics of Life Contingencies I  
Or other courses approved by the Finance Department Chair  

### Finance - Real Estate
**Minor Code:** 2067  
**Required courses:**  
- FIN 3413 Real Estate Principles  
- FIN 3473 Real Property Management  
**Elective courses:**  
Selected from the following:  
- FIN 2313 Personal Finance  
- FIN 3563 Fundamentals of Business Finance  
- FIN 3423 Real Estate Practice  
- FIN 3443 Real Estate Appraising  
- FIN 3453 Real Estate Finance  
- FIN 4373 Advanced Real Estate Appraisal  
- FIN 4383 Real Estate Investment  
- GEO 4603 Urban Geography  
- HIST 3253 History of the American City  
- LS 4173 Law of Real Property  
Or other courses approved by the Finance Department Chair  

### Information Systems and Operations Management
#### Information Systems and Operations Management - Management Information Systems
**Minor Code:** 2119  
**Required courses:**  
- ISOM 2213 Programming for Business Applications  
- ISOM 3263 Management Information Systems  
- ISOM 3363 Business Problem Solving with Software  
- ISOM 4163 Business Systems Analysis and Design  
- ISOM 4263 Data Resource Management  
**Elective courses:**  
Selected from the following:  
- ISOM 3343 IT Security and Risk Management  
- ISOM 3373 Information Technology and System Software  
- ISOM 4283 Decision Support Systems  
- ISOM 4303 Business Application Management  
- ISOM 4333 Project Management  
- ISOM 4363 Information Systems Management  
- ISOM 4463 Managing and Troubleshooting Networks  
- ISOM 4503 Developing SQL Server Databases  
- ISOM 4513 Virtualization  
- ISOM 4910 Seminar (1-3 hours)  
- ACCT 3433 Accounting Information Systems  
- FIN 4353 Case/Computer Applications in Finance  

#### Information Systems and Operations Management - Operations and Supply Chain Management
**Minor Code:** 2118  
**Required courses:**  
- ISOM 3123 Supply Chain Analytics  
- ISOM 4043 Operations Planning and Control  
- ISOM 4353 Quality Assurance  
- ISOM 4843 Operations and Supply Chain  
- MRKT 3313 Business Logistics  
**Elective courses:**  
Selected from the following:  
- ISOM 3363 Business Problem Solving with Software  
- ISOM 4333 Project Management  
- MRKT 4433 Purchasing and Materials Management  

### International Business
**Minor Code:** 2137  
**Required courses:**  
- MGMT 4253 International Business  
- MGMT 4483 Diversity in the Workplace  
- MRKT 4433 International Marketing  
- ECON 4403 International Economics  
- FIN 4273 International Finance  
**International Immersion Experience:**  
Selected from the following:  
- An additional Foreign Language (besides the one taken in the core)  
- IB 4950 Internship in International Business  
- IB 4970 Study Tour
Management
Management - Entrepreneurship ........................................... 18
Minor Code: 2138
Required courses ................................................................. 15
ENTR 3203 Entrepreneurs: Startup Now
ENTR 3213 Innovation and Creativity
ENTR 3223 Innovation and Creating Wealth
ENTR 4233 Idea to Opportunity
ENTR 4553 New Venture Presentation
Elective courses .................................................................. 3
ACCT 2113 Accounting I
BADM 1103 Introduction to Business
ECON 1103 Introduction to Economics
ECON 2103 Principles of Microeconomics
ENTR 4243 Venture Scaling and Finance
ENTR 4355 Venture Launch
FIN 3563 Fundamentals of Business Finance
ISOM 3313 Operations Management
MGMT 3103 Principles of Management
MRKT 3013 Principles of Marketing
MGMT 4263 Small Business Management
Or other courses approved by the Management Department Chair

Management - Human Resource Management ............... 18
Minor Code: 2139
Required courses ................................................................. 15
MGMT 3313 Human Resource Management
MGMT 3413 Human Resource Compliance
MGMT 4423 HR Training and Development
MGMT 4503 Recruitment and Selection
MGMT 4513 Compensation & Benefits
Elective courses .................................................................. 3
MGMT 4203 Organizational Behavior
MGMT 4213 Management Theory
MGMT 4483 Diversity in the Workplace
MGMT 4723 Strategic Human Resource Management
FIN 4423 Employee Benefit Planning
SFTY 3433 Introduction to OSHA
Any 3000/4000 MGMT course approved by the Department
Minimum GPA ................................................................. 2.25

Management - Strategy ................................................... 18
Minor Code: 2129
Required courses ................................................................. 12
MGMT 4213 Management Theory
MGMT 4253 International Business
MGMT 4823 Technology Strategy
MGMT 4833 Corporate Strategy
Elective courses .................................................................. 6
ACCT 3113 Managerial Accounting
ACCT 3413 Cost Accounting
ENTR 3203 Entrepreneurs: Startup Now
ENTR 3213 Innovation and Creativity
ENTR 3223 Innovation and Creating Wealth
ENTR 4023 Corporate Entrepreneurship
ENTR 4043 Technology Entrepreneurship
ENTR 4233 Idea to Opportunity

ISOM 3363 Business Problem Solving with Software
MGMT 4443 Innovation Management
FIN 3603 Financial Statement Analysis

Marketing

Marketing ................................................................. 18
Minor Code: 2159
Required courses ................................................................. 6
MRKT 3013 Principles of Marketing
MRKT 4813 Marketing Management
Elective Marketing ............................................................ 12
Select from the following:
Any MRKT course

Marketing - Professional Selling ....................................... 18
Minor Code: 2158
Required courses ................................................................. 12
MRKT 3013 Principles of Marketing
MRKT 3123 Professional Selling
MRKT 4133 Advanced Professional Selling
BCOM 4333 Negotiation
Elective courses ................................................................. 6
Selected from the following:
MRKT 3443 Business to Business Marketing
BCOM 4113 Interpersonal Communication
MRKT 4143 Sales Force Management
MRKT 4353 Marketing Ethics
MRKT 4433 Purchasing and Materials Management
MRKT 4463 Integrated Marketing Communication
MRKT 4900 Practicum in Professional Selling
MRKT 4950 Internship in Marketing

Military Science

Military Science ............................................................. 18
Minor Code: 2179
Required courses ................................................................. 12
MLSC 3103 Advanced Military Science III Fall
MLSC 3153 Advanced Military Science III Spring
MLSC 4103 Advanced Military Science IV Fall
MLSC 4113 Advanced Military Science IV Spring
Elective Military Science courses ........................................ 3
U.S. Military History ......................................................... 3
HIST 4313 U.S. Military History to 1917
HIST 4323 U.S. Military History Since 1900