College of Business Minors

A minor is an optional component of a student’s degree (unless otherwise stated) that, upon graduation, will be reflected on the student’s transcript. A student may earn a minor or multiple minors in the same program, provided the minor differ at the major level. Minors may not be earned independently of a bachelor’s degree granted by the University of Central Oklahoma. Minors may not be earned as a part of an associate degree. Minors do not appear on diplomas.

Minimum Requirements for Minors

Minimums for minors unless otherwise specified:

- Total Hours ......................................................... 18
- Upper Division Hours (3/4000 level) ....................... 6
- Residency Hours .................................................. 6
- GPA ........................................................................ 2.00

Accounting

Minor Code: 2019

Required courses .................................................. 12
ACCT 2113 Accounting I
ACCT 2133 Accounting II
ACCT 3213 Intermediate Accounting I
ACCT 3233 Intermediate Accounting II

Elective Accounting ................................................ 6
Selected from the following:
ACCT 3333 Income Tax Accounting
ACCT 3413 Cost Accounting
ACCT 3433 Accounting Information Systems
ACCT 4283 Advanced Accounting
OR other courses approved by Accounting Department Chair

Business Administration

Minor Code: 2099

Business Administration .................................... 18
Selected from the following:
ACCT 2113 Accounting I OR
ACCT 2133 Accounting II
ACCT 3213 Intermediate Accounting I
ACCT 3233 Intermediate Accounting II
ECON 2103 Principles of Microeconomics
ECON 2203 Principles of Macroeconomics
ENTR 3203 Entrepreneurs: Startup Now
ISOM 3263 Management Information Systems
ISOM 3323 Business Analytics
LS 3113 Legal & Ethical Environment of Business
MGMT 3103 Principles of Management
MGMT 4263 Small Business Management
MRKT 3013 Principles of Marketing

Finance - Banking

Minor Code: 2065

Required courses .................................................. 6
FIN 3453 Real Estate Finance
FIN 3603 Financial Statement Analysis OR
ACCT 3213 Intermediate Accounting I
FIN 4343 Security Analysis
FIN 4413 Financial Institutions
FIN 4950 Internship in Finance
LS 4223 Law of Commercial Transactions

Economics - Energy Economics

Minor Code: 2038

Required courses .................................................. 9
ECON 2103 Principles of Microeconomics
ECON 2203 Principles of Macroeconomics
ECON 3313 Introduction to Energy Economics

Elective Economics (3000/4000 level) ....................... 9
ECON 3403 Regulation and Antitrust
ECON 3513 Oil & Natural Gas Economics
ECON 3533 Electricity Economics
Any 3000/4000 level course from ACCT, ENGR, FIN, or MATH (3 hours max.)

Finance

Minor Code: 2079

Required courses .................................................. 9
FIN 3563 Fundamentals of Business Finance
FIN 4213 Investments
FIN 4253 Intermediate Business Finance

Elective Finance ..................................................... 9
Or other courses approved by the Finance Department Chair

Finance - Business Law

Minor Code: 2068

Required courses .................................................. 12
LS 3113 Legal & Ethical Environment of Business
LS 4143 Law of Business Organizations
LS 4223 Law of Commercial Transactions
LS 4883 Legal Issues in Business

Elective courses ..................................................... 6
Selected from the following:
LS 4153 Contemporary Workplace Issues
LS 4163 Law for E-Commerce
LS 4173 Law of Real Property
LS 4323 Estate Planning and Administration
LS 4533 Law of International Business Transactions
LS 4623 Legal Research and Writing
LS 4910 Seminar in Legal Studies
Or other courses approved by the Finance Department Chair
College of Business Minors - continued

Finance - Financial Planning .................................................. 18
Minor Code: 2066
Required courses ................................................................. 15
FIN 3523 Foundations of Insurance and Risk Management
FIN 4213 Investments
LS 4323 Estate Planning and Administration
FIN 4423 Employee Benefit Planning
FIN 4433 Case Studies in Financial Planning
Elective courses ................................................................. 3
Selected from the following:
FIN 2213 Personal Finance
FIN 3563 Fundamentals of Business Finance
FIN 4343 Risk Management for the Firm
FIN 4353 Case/Computer Applications in Finance
FIN 4383 Real Estate Investment
ACCT 3333 Income Tax Accounting
ACCT 3513 Tax Planning
Or other courses approved by the Finance Department Chair

Finance - Insurance and Risk Management ......................... 18
Minor Code: 2064
Required courses ................................................................. 9
FIN 3513 Risk Management for the Firm
FIN 3523 Foundations of Insurance and Risk Management
FIN 3553 Property and Liability Insurance for the Firm
Elective courses ................................................................. 9
Selected from the following:
FIN 3613 Life and Health Insurance
FIN 4213 Investments
FIN 4423 Employee Benefit Planning
FIN 4513 Public Sector Risk Management
FIN 4523 Risk Control for the Firm
FIN 4533 Risk Financing for the Firm
FIN 4950 Internship in Finance
MATH 3133 Theory of Interest I
MATH 4223 Mathematics of Life Contingencies I
Or other courses approved by the Finance Department Chair

Finance - Real Estate ......................................................... 18
Minor Code: 2067
Required courses ................................................................. 6
FIN 3413 Real Estate Principles
FIN 3473 Real Property Management
Elective courses ................................................................. 12
Selected from the following:
FIN 2213 Personal Finance OR
FIN 3563 Fundamentals of Business Finance
FIN 3423 Real Estate Practice
FIN 3443 Real Estate Appraising
FIN 4353 Real Estate Finance
FIN 4373 Advanced Real Estate Appraisal
FIN 4383 Real Estate Investment
GEO 4603 Urban Geography
HIST 3253 History of the American City
LS 4173 Law of Real Property
Or other courses approved by the Finance Department Chair

Information Systems and Operations Management
Information Systems and Operations Management - Management Information Systems .................... 21
Minor Code: 2119
Required courses ................................................................. 15
ISOM 2313 Programming for Business Applications
ISOM 3263 Management Information Systems
ISOM 3363 Business Problem Solving with Software
ISOM 4163 Business Systems Analysis and Design
ISOM 4263 Data Resource Management
Elective courses ................................................................. 6
Select from the following:
ISOM 3343 IT Security and Risk Management
ISOM 3373 Information Technology and System Software
ISOM 4283 Decision Support Systems
ISOM 4303 Business Application Management
ISOM 4333 Project Management
ISOM 4363 Information Systems Management
ISOM 4463 Managing and Troubleshooting Networks
ISOM 4503 Developing SQL Server Databases
ISOM 4513 Virtualization
ISOM 4910 Seminar (1-3 hours)
ACCT 3433 Accounting Information Systems
FIN 4353 Case/Comp Applic Fin

Information Systems and Operations Management - Operations and Supply Chain Management .......... 18
Minor Code: 2118
Required courses ................................................................. 15
ISOM 3123 Supply Chain Analytics
ISOM 4043 Operations Planning and Control
ISOM 4353 Quality Assurance
ISOM 4843 Operations and Supply Chair
MRKT 3313 Business Logistics
Elective courses ................................................................. 3
Select from the following:
ISOM 3363 Business Problem Solving with Software
ISOM 4333 Project Management
MRKT 4433 Purchasing and Materials Management

International Business
International Business ......................................................... 18
Minor Code: 2137
Required courses ................................................................. 15
MGT 4253 International Business
MGT 4483 Diversity in the Workplace
MRKT 4413 International Marketing
ECO 4403 International Economics
FIN 4273 International Finance
International Immersion Experience .................................... 3
Select from the following:
An additional Foreign Language (besides the one taken in the core)
IB 4950 Internship in International Business
IB 4970 Study Tour
# College of Business Minors - continued

## Management

### Management - Entrepreneurship

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENTR 3203</td>
<td>Entrepreneurs: Startup Now</td>
</tr>
<tr>
<td>ENTR 3213</td>
<td>Innovation and Creativity</td>
</tr>
<tr>
<td>ENTR 3223</td>
<td>Innovation and Creating Wealth</td>
</tr>
<tr>
<td>ENTR 4233</td>
<td>Idea to Opportunity</td>
</tr>
<tr>
<td>ENTR 4553</td>
<td>New Venture Presentation</td>
</tr>
</tbody>
</table>

### Required courses

- ACCT 2113 Accounting I
- BADM 1103 Introduction to Business
- ECON 1103 Introduction to Economics
- ECON 2103 Principles of Microeconomics
- ENTR 4243 Venture Scaling and Finance
- ENTR 4353 Venture Launch
- FIN 3563 Fundamentals of Business Finance
- ISOM 3313 Operations Management
- MGMT 3103 Principles of Management
- MGMT 3203 Principles of Marketing
- MGMT 4263 Small Business Management
- Other courses approved by the Management Department Chair

### Elective courses

- ACCT 2113 Accounting I
- BADM 1103 Introduction to Business
- ECON 1103 Introduction to Economics
- ECON 2103 Principles of Microeconomics
- ENTR 4243 Venture Scaling and Finance
- ENTR 4353 Venture Launch
- FIN 3563 Fundamentals of Business Finance
- ISOM 3313 Operations Management
- MGMT 3103 Principles of Management
- MGMT 3203 Principles of Marketing
- MGMT 4263 Small Business Management
- Other courses approved by the Management Department Chair

### Minimum GPA

2.25

## Marketing

### Marking - Professional Selling

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
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</thead>
<tbody>
<tr>
<td>MRKT 3013</td>
<td>Principles of Marketing</td>
</tr>
<tr>
<td>MRKT 4813</td>
<td>Marketing Management</td>
</tr>
</tbody>
</table>

### Elective Marketing

- Select from the following:
  - Any MRKT course

### Marketing - Professional Selling

<table>
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</thead>
<tbody>
<tr>
<td>MRKT 3013</td>
<td>Principles of Marketing</td>
</tr>
<tr>
<td>MRKT 3123</td>
<td>Professional Selling</td>
</tr>
<tr>
<td>MRKT 4133</td>
<td>Advanced Professional Selling</td>
</tr>
<tr>
<td>BCOM 4333</td>
<td>Negotiations</td>
</tr>
</tbody>
</table>

### Elective courses

- MRKT 3443 Business to Business Marketing
- BCOM 4113 Interpersonal Communication
- MRKT 4143 Sales Force Management
- MRKT 4353 Marketing Ethics
- MRKT 4433 Purchasing and Materials Management
- MRKT 4463 Integrated Marketing Communication
- MRKT 4900 Practicum in Professional Selling
- MRKT 4950 Internship in Marketing

## Military Science

### Military Science

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>MLSC 3103</td>
<td>Advanced Military Science III Fall</td>
</tr>
<tr>
<td>MLSC 3153</td>
<td>Advanced Military Science III Spring</td>
</tr>
<tr>
<td>MLSC 4103</td>
<td>Advanced Military Science IV Fall</td>
</tr>
<tr>
<td>MLSC 4113</td>
<td>Advanced Military Science IV Spring</td>
</tr>
</tbody>
</table>

### Elective Military Science courses

- Select from the following:
  - Any 3000/4000 MGMT course approved by the Department

### U.S. Military History

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
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<tbody>
<tr>
<td>HIST 4313</td>
<td>U.S. Military History to 1917 OR</td>
</tr>
<tr>
<td>HIST 4323</td>
<td>U.S. Military History Since 1900</td>
</tr>
</tbody>
</table>